

General Manager's Report.....

For those whom I haven't had the pleasure of meeting, my name is Geoff Anderson and I am proud to serve as your General Manager. I am excited to report that our Teams worked tirelessly this year to serve and support our members with sales reaching 5.8% over budget and 8.4% ahead of last year. Going into our fourth quarter, earnings are looking very strong, and we are excited to be opening a new Liquor Store in the next few weeks. Thanks to all of you for your continued support!

Our vision at Southland Co-op is: "Building relationships while sustaining our communities." What does our vision mean to me personally? It means that we are invested in our communities, people, and local businesses. We are creating new career opportunities, building partnerships

with local business leaders, and ensuring our communities stay vibrant for our children and grandchildren to enjoy. It means we not only have this responsibility to our Co-op, but to our community, local business, and our people. It means continuously looking for new ways to serve your needs by improving the quality of goods and services you require while you build co-op equity and receive cash repayments on this equity each year. It means caring about our employees and doing our very best to give them a great employee experience. I am a big believer that members only love co-ops that our employees love first.

Planning for our 2023 year is already underway with a special focus on our people. Specifically, we want to ensure every employee of Southland Co-op is valued and supported.

We plan to do this through career coaching, leadership development, and making sure every employee is given an opportunity to have a life-long career. Our members and employees are the reason for our existence so improving the lives of our employees and members will be an ongoing focus.

Lastly, I want to wish you all a very happy holiday season and to thank each and every one of you for giving me the opportunity to serve you. Please do not hesitate anytime to reach out if there is any way I can serve you better.

Wishing you all the best in 2023.

Geoff Anderson,
General Manager



Your Co-op NEWS DECEMBER 2022



2022 is quickly drawing to a close. It is time to reflect on the past year and look forward to a new year. Sales have remained good in most locations and membership continues to grow. Southland remains one of the largest employers in the communities we serve, employing approximately 160 management and staff at our 6 branch locations. Our Member Relations program continues to support local community activities.

As a Board we continue to meet monthly, attend training sessions and District and Annual Meetings of FCL. We continue to seek out

new strategies to provide more and better services for our customers. Your suggestions and comments are always welcome.

The previously announced Liquor Store adjacent to our Assiniboia Convenience Store is nearing completion, a December opening is planned.

This year we have seen the retirement of many long-time employees. I would like to thank them for their years of dedicated service and wish them a Happy Retirement. I would like to welcome all our new employees.

On behalf of the Southland Board of Directors, I would like to thank the membership for your continued loyalty and support throughout the past year. Thank you to the management and staff for the excellent job they have done. You are appreciated.

I would like to wish everyone a MERRY CHRISTMAS and all the best in 2023. Have a safe and happy holiday season with family and friends.

Pat Piche,
Board President



We are excited to announce the opening of our new Liquor Store in Assiniboia!

We offer a wide selection of beverages, including Co-op brand wine, spirits and beer.

Our large walk-in beer cooler is stocked with a large assortment of popular products, including our own Co-op Gold Lager. This beer is made with barley grown

in Saskatchewan, and brewed by Great Western Brewing in Saskatoon, and is distributed exclusively to Co-ops in the province.

Parking is available at rear of the building.

As always, your Southland Co-op purchases earn you equity.

Store Manager, Darrell McDonald, is ready to assist with special requests.



Communities in Full Colour



is a community investment commitment that gives back to the places Co-op calls home. We are working to brighten up our communities by donating Co-op Imagine paint to the projects and initiatives that matter most to you.

Stop by your local Co-op Home Centre for more information and to apply.



Southland





Employee Service Awards



Lucie Brodeur 35 years



Glen Kohlenberg 35 years



Kathy Erskine 20 years



Cathy Kirkpatrick 20 years



Don Brodeur 10 years



Sonja Dahlman 10 years



Brynn Generous 10 years



Mike Holowaychuk 10 years



Shalayne Anderson 5 years



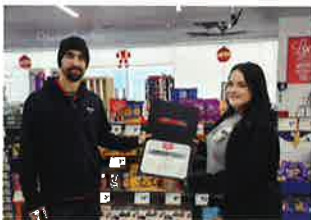
Carla Auchstaetter 5 years



Mitch Baker 5 years



Karen Hickox 5 years



Carly Lesperance 5 years



Marlo Krauss 5 years



Angela Rolke 5 years



Amanda Scott 5 years

2022 QUICK HIGHLIGHTS

- The total patronage allocation for 2021 was \$2,630,629 and \$1,446,846 was paid out in Annual Member Equity Repayment in June 2022.
- Congratulations to Team Members who retired in 2022
 - Larry Keach—48 Years with the Co-op system, 21 years with Southland
 - Doug Willis—45 years with Southland
 - Dennis Antonovitch—43 years with the Co-op system, 18 years with Southland
 - Mike Broda—42 years with the Co-op system, 30 years with Southland
 - Ken Bahuaud—40 years with the Co-op system, 21 years with Southland
 - Mary Ann Court—21 years with Southland
 - Barry Kennedy—16 years with Southland
 - Jackie Lessmeister—15 years with Southland
 - Maxine Bates—15 years with Southland
 - Sue Fontaine—13 years with Southland
 - Jeannie Coutu—12 years with Southland

THANK YOU
FOR YOUR GENEROUS SUPPORT.
FUEL GOOD DAY

On September 20th, you fuelled up to support your community. **Together at our Southland locations we raised \$4,768** which has been donated to our local Fire Departments.
We couldn't have done it without you!

You're at home here.



Southland Co-op Holiday Hours

Date	Assiniboia							Coronach		Gravelbourg	Lafleche		Mossbank
	Admin AM-PM	Food AM-PM	Pharmacy AM-PM	C-Store AM-PM	Liquor Store AM - PM	Home Centre AM-PM	Agro Centre AM-PM	Food AM-PM	Service Station AM-PM	Food Store AM-PM	Food Store AM-PM	Service Station AM-PM	Service Centre AM-PM
Tuesday Dec. 20	8:30-5:30	8:30-6	8:30-6	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Wednesday Dec. 21	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Thursday Dec. 22	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-7	9-6	8-6	8:30-5:30
Friday Dec. 23	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Saturday Dec. 24	closed	8:30-4	8:30-4	7-6	9-6	8-12	8-12 1-4	9-4	10-6	8:30-4	9-4	9-4	9-12 1-4
Sunday Dec. 25	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed	closed
Monday Dec. 26	closed	closed	closed	8-8	closed	closed	closed	closed	10-6	closed	closed	12-5	closed
Tuesday Dec. 27	closed	8:30-6	8:30-6	7-10	9-9	closed	closed	9-6	7-8	8:30-6	9-6	8-6	closed
Wednesday Dec. 28	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Thursday Dec. 29	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Friday Dec. 30	8:30-5:30	8:30-7	8:30-7	7-10	9-9	8-5:30	8-5	9-6	7-8	8:30-6	9-6	8-6	8:30-5:30
Saturday Dec 31	closed	8:30-6	8:30-6	7-10	9-9	8-5	8-12 1-5	9-6	10-6	8:30-6	9-6	9-6	9-12 1-5
Sunday Jan. 1	closed	closed	closed	8-8	closed	closed	closed	closed	10-6	closed	closed	closed	closed
Monday Jan. 2	closed	8:30-6	8:30-6	7-10	9-9	closed	closed	9-6	7-8	8:30-6	9-6	8-6	closed

Please clip and save the calendar for your reference

Seasons Greetings & Happy New Year from Southland Co-op



'TIS THE SEASON FOR... GIVING!

SHOP - WIN - GIVE

When you shop at Southland Co-op Food Stores before December 16, each purchase will give you an entry for a Sony BRAVIA 55" Smart TV.

One TV will be given away at each Food Store.

Each winner will have the opportunity to select a local not for profit of their choice to receive a \$500 donation from Southland Co-op.